



## Multiple Listing Service Sales Report January 2022

### Sales Summary

	January Total Sales			YTD Total MLS Sales		
	2022	2021	% change	2022	2021	% change
Units	962	957	0.5%	962	957	0.5%
Average Sales Price	\$274,083	\$247,158	10.9%	\$274,083	\$247,158	10.9%
Median Sales Price	\$237,250	\$215,000	10.3%	\$237,250	\$215,000	10.3%

### Sales by Type and Price Range

Price Range	Single Family			Duplex	Condo	Total Month Sales	Total YTD Sales
	0-2 Bdrms	3 Bdrms	4+ Bdrms				
\$ 19,999 or under	2	1	0	0	0	3	3
\$ 20,000 - 29,999	5	5	1	0	0	11	11
\$ 30,000 - 39,999	8	4	1	0	1	14	14
\$ 40,000 - 49,999	5	8	2	1	1	17	17
\$ 50,000 - 59,999	7	13	0	1	2	23	23
\$ 60,000 - 69,999	5	13	2	0	1	21	21
\$ 70,000 - 79,999	4	10	2	4	2	22	22
\$ 80,000 - 89,999	3	8	2	1	1	15	15
\$ 90,000 - 99,999	6	15	0	2	1	24	24
\$100,000 - 119,999	9	30	7	1	2	49	49
\$120,000 - 139,999	11	34	6	0	2	53	53
\$140,000 - 159,999	7	44	12	0	4	67	67
\$160,000 - 179,999	5	31	9	0	1	46	46
\$180,000 - 199,999	4	26	8	1	1	40	40
\$200,000 - 249,999	5	74	17	0	1	97	97
\$250,000 - 299,999	7	56	35	0	2	100	100
\$300,000 - 399,999	5	67	99	0	6	177	177
\$400,000 - 499,999	0	11	73	0	2	86	86
\$500,000 - 749,999	0	5	67	0	0	72	72
\$750,000 - 999,999	0	0	14	0	0	14	14
\$1,000,000 and over	0	0	10	0	1	11	11
Total Types	98	455	367	11	31	962	962
Average Sale Price	\$124,680	\$200,874	\$414,844	\$87,955	\$220,517	\$274,083	\$274,083
Median Sale Price	\$105,650	\$188,000	\$370,000	\$76,000	\$156,000	\$237,250	\$237,250

Price Group	Sales	% of Total
0 - \$99,999	150	15.6%
\$100,000 - 199,999	255	26.5%
\$200,000 - 399,999	374	38.9%
\$400,000 and above	183	19.0%

Time on Market	Units
1 to 30 days	600
31 to 60 days	144
61 to 90 days	76
91 to 120 days	25
More than 120 Days	50
Average Market Time	33

Data compiled from closed transactions reported in MAAR Multiple Listing Service for month indicated as of the 15th of the following month.

## Residential Home Sales Report

National Association of REALTORS®

Real Estate Trend Indicator

Board: Memphis Area Association of REALTORS®, Inc.

State: Tennessee

Date Range: 01/01/2022 - 1/31/2022

### Sold Residential Listings

Price Class/Type	< 3 Bed	3 Bed	> 3 Bed	Duplex	Condo	Total Units
19,999 and below	2	1	0	0	0	3
20,000 to 29,999	5	5	1	0	0	11
30,000 to 39,999	8	4	1	0	1	14
40,000 to 49,999	5	8	2	1	1	17
50,000 to 59,999	7	13	0	1	2	23
60,000 to 69,999	5	13	2	0	1	21
70,000 to 79,999	4	10	2	4	2	22
80,000 to 89,999	3	8	2	1	1	15
90,000 to 99,999	6	15	0	2	1	24
100,000 to 119,999	9	30	7	1	2	49
120,000 to 139,999	11	34	6	0	2	53
140,000 to 159,999	7	44	12	0	4	67
160,000 to 179,999	5	31	9	0	1	46
180,000 to 199,999	4	26	8	1	1	40
200,000 to 249,999	5	74	17	0	1	97
250,000 to 299,999	7	56	35	0	2	100
300,000 to 399,999	5	67	99	0	6	177
400,000 to 499,999	0	11	73	0	2	86
500,000 to 749,999	0	5	67	0	0	72
750,000 to 999,999	0	0	14	0	0	14
1,000,000 and greater	0	0	10	0	1	11
<b>Totals</b>	<b>98</b>	<b>455</b>	<b>367</b>	<b>11</b>	<b>31</b>	<b>962</b>
Average List Price	\$126,163	\$198,819	\$416,215	\$92,709	\$227,942	\$274,079
Median List Price	\$107,950	\$188,500	\$369,950	\$85,000	\$159,999	\$232,500
Average Sale Price	\$124,680	\$200,874	\$414,844	\$87,955	\$220,517	\$274,083
Median Sale Price	\$105,650	\$188,000	\$370,000	\$76,000	\$156,000	\$237,250

Time on Market	# Units
1-30	600
31-60	144
61-90	76
91-120	25
greater than 120 days	50
Total Units Sold	895
Average Market Time	33

Type of Financing	# Units
Conventional	429
Cash	355
FHA	92
VA	58
Owner	2
Other	25

## Residential Home Listings Report

National Association of REALTORS®

Real Estate Trend Indicator

Board: Memphis Area Association of REALTORS®, Inc.

State: Tennessee

Date: 3/8/2022

### Current Active Listings

Price Class/Type	Single Family	Duplex	Condo
19,999 and below	1	0	1
20,000 to 29,999	20	0	0
30,000 to 39,999	21	0	1
40,000 to 49,999	29	3	7
50,000 to 59,999	50	0	3
60,000 to 69,999	82	3	28
70,000 to 79,999	97	4	3
80,000 to 89,999	58	10	4
90,000 to 99,999	52	5	3
100,000 to 119,999	62	2	2
120,000 to 139,999	91	3	3
140,000 to 159,999	92	5	5
160,000 to 179,999	77	0	4
180,000 to 199,999	63	1	8
200,000 to 249,999	141	1	20
250,000 to 299,999	170	2	7
300,000 to 399,999	232	1	20
400,000 to 499,999	145	0	4
500,000 to 749,999	141	1	6
750,000 to 999,999	65	1	1
1,000,000 and greater	69	1	1
<b>Totals</b>	<b>1758</b>	<b>43</b>	<b>131</b>
Average Price	\$326,578	\$200,435	\$221,595
Median Price	\$230,000	\$99,000	\$180,000

## Inventory Totals

ACTIVE	Listings	Average List Price
Residential	1,744	\$326,961
Condominium	125	\$221,727
Duplex	44	\$194,061
<b>Total</b>	1,914	\$317,066

PENDING	Listings	Average List Price
Residential	1,361	\$297,408
Condominium	39	\$204,633
Duplex	33	\$145,198
<b>Total</b>	1,433	\$291,378

3/8/2022